

## Commonly used Abbreviations used by Prime Contractors (Corporations)

*Some resources for Abbreviations on the web:*

*Abbreviations and acronyms dictionary: .....*

*Resource of Acronyms, Abbreviations and Initialisms .....*

**NOTE: Revisions, Suggestions, and Comments are welcome**

<http://www.abbreviations.com/>

<http://www.acronymfinder.com/>

Compiled and submitted by:

Tin Hla, General Atomics

SN	Abbreviations	Long Description	Commonly used at / by
1	ACO	Administrative Contracting Officer	Contracting
2	ACWP	Actual Cost of Work Performed	Contracting
3	ANC	Alaska Native Corporation	Business Status
4	B&P	Bid & Proposal	Expense Types
5	CDRL	Contract Data Requirements List (DoD)	Contracting
6	CDRL	Contract Deliverables Requirements list	Contracting
7	CFR	Code of Federal Regulations	Rules & Regulations
8	CLIN	Contract Line Item Number	Contracting
9	CO	Contracting Officer	Contracting
10	COTR	Contracting Officer's Technical Representative	Contracting
11	CPAF	Cost Plus Award Fee	Types of Contracts
12	CPFF	Cost Plus Fixed Fee	Types of Contracts
13	CPIF	Cost Plus Incentive Fee	Types of Contracts
14	CPU	Central Processor Unit	Computer
15	DFAR	Defense Federal Acquisition Regulations	Rules & Regulations
16	DVBE	Disabled Veteran Business Enterprises	Business Status
17	eSRS	electronic Subcontracting Reporting System	Reporting
18	FAR	Federal Acquisition Regulations	Rules & Regulations
19	FFP	Firm Fixed Price	Types of Contracts
20	G&A	General & Administrative Allowance	Expense Types
21	HBCU/MI	Historically Black Colleges and Universities / Minority Institutions	Business Status
22	HUBZone	(small business located in ) Historically Underutilized Business Zone	Business Status
23	IDIQ	Indefinite Delivery Indefinite Quantity	Types of Contracts
24	IRD	Independent Research & Development	Expense Types
25	ISO	International Organization for Standardization	Agencies
26	ISR	Individual Subcontracting Report (formerly SF294)	Reporting
27	LB	Large Business	Business Status
28	LOE	Level Of Effort	Contract Term
29	NAICS	North American Industry Classification System	Industry Classification System
30	ODC	Other Direct Costs	Contracting
31	OS	Operating System	Computer
32	PO	Purchase Order	Purchasing
33	POC	Point Of Contact	Contracting

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34	PR	Purchase Requisition	Purchasing
35	PWS	Performance Work Statement	Contracting
36	QA/QC	Quality Assurance/Quality Control	Contracting
37	QCP	Quality Control Plan	Contracting
38	R&D	Research & Development	Expense Types
39	RFP	Request For Proposal	Contracting
40	RFQ	Request For Quotes	Contracting
41	ROI	Rate of return On Investment	Capital Investing
42	SB	Small Business	Business Status
43	SBP	Small Business (Subcontracting) Plan	Proposals
44	SBSP	Small Business Subcontracting Plan	Proposals
45	SDB	Small Disadvantaged Business	Business Status
46	SDVOSB	Service-Disabled Veteran-Owned Small Business	Business Status
47	SF(294/295)	Standard Form (294/295)	Reporting
48	SO	Sales Order	Contracting
49	SOPO	Statement of Project Objectives (SOPO)	Proposals
50	SOW	Statement Of Work	Contracting
51	SSR	Summary Subcontract Report (formerly SF295)	Reporting
52	T&M	Time & Material	Types of Contracts
53	VOSB	Veteran-Owned Small Business	Business Status
54	WAWF	Wide Area Work Flow	Contractor's Electronic Invoicing
55	WO	Work Order	Contracting